

# PROGRAM PLANNING WORKSHEET

## MARKETING MAJOR

This information is provided to act as a guide for your course selection throughout your degree, and takes into account course levelling and prerequisites. Your order of courses is ultimately determined by prerequisites and course scheduling, and you don't have to follow this exact timeline.

### YEAR 1 (Common for ALL majors)

- |  |   |
|--|---|
| <input type="checkbox"/> ACCT 2121 - Financial Accounting Concepts<br><input type="checkbox"/> ECON 1101 - Principles of Microeconomics<br><input type="checkbox"/> ECON 1103 - Principles of Macroeconomics<br><input type="checkbox"/> Business Option - take one (1) of: ENTR 2301 - Innovation and the Entrepreneurial Experience, MGMT 2130 - Management Principles and Practices, or SINV 2201 - Introduction to Social Innovation<br><br><input type="checkbox"/> HRES 2170 - Introduction to Human Resources | <input type="checkbox"/> MGMT 2262 - Statistics and Analytics for Business<br><input type="checkbox"/> MKTG 2150 - Fundamentals to Marketing<br><input type="checkbox"/> GNED 11XX - Foundation Cluster 1 _____<br><input type="checkbox"/> GNED 14XX - Foundation Cluster 4 _____<br><input type="checkbox"/> One (1) of: GNED 12XX - Foundation Cluster 2 or GNED 13XX - Foundation Cluster 3 _____ |
|--|---|
- (Students will have to complete Foundation GNEDs from all four Clusters, but only have room to take three in first year. The remaining Foundation GNED is recommended to be taken in second year)

**To declare a major in Marketing, please declare online at [mru.ca/StudentForms](http://mru.ca/StudentForms).**

### YEAR 2

#### CORE REQUIREMENTS

- ☐
- ACCT 3224 - Management Accounting I
- 
- ☐
- FNCE 3227 - Introduction to Finance
- 
- ☐
- INBU 3301 - Global Business Environment
- 
- ☐
- LSCM 3403 - Operations Management

#### GENERAL EDUCATION REQUIREMENTS

- ☐
- Remaining Foundation GNED course \_\_\_\_\_
- 
- ☐
- GNED Tier 2, Cluster 1 \_\_\_\_\_

#### MAJOR REQUIREMENTS

- ☐
- MKTG 3150 - The Science of Persuasion
- 
- ☐
- MKTG 3258 - Evidence-Based Marketing
- 
- ☐
- MKTG Option #1 \_\_\_\_\_

MKTG Options include any two of: ENTR 3302, INBU 3302, MGMT 2275, MKTG 2299/3399, MKTG 3350, MKTG 3358, MKTG 3650, MKTG 3730, MKTG 3850, PUBR 1841, SINV 3303, SINV 4402, and SPCH 2001

#### ELECTIVES

- ☐
- Elective #1 \_\_\_\_\_

### YEAR 3

#### CORE REQUIREMENTS

- ☐
- MGMT 3210 - Business Communication Theory & Practice
- 
- ☐
- MGMT 3230 - Business Law
- 
- ☐
- MGMT 3276 - Organizational Behaviour

#### GENERAL EDUCATION REQUIREMENTS

- ☐
- GNED Tier 2 } \_\_\_\_\_
- 
- ☐
- GNED Tier 2 } \_\_\_\_\_

Must select from two of  
Clusters 2, 3 or 4

#### MAJOR REQUIREMENTS

- ☐
- MKTG 3450 - Designing Impactful Brands
- 
- ☐
- MKTG 3458 - Managing Marketing Relationships
- 
- ☐
- MKTG 3550 - The Fundamentals of Branding
- 
- ☐
- MKTG 3558 - Marketing Analytics & Insights

#### ELECTIVES

- ☐
- Elective #2 \_\_\_\_\_

### YEAR 4

#### CORE REQUIREMENTS

- ☐
- ENTR 4433 - Business Plan Development
- 
- ☐
- MGMT 5333 - Strategic Management

#### GENERAL EDUCATION REQUIREMENTS

- ☐
- GNED Tier 3 } \_\_\_\_\_
- 
- ☐
- GNED Tier 3 } \_\_\_\_\_
- 
- ☐
- GNED Tier 3 } \_\_\_\_\_

Must select from a  
minimum of 2 Clusters

#### MAJOR REQUIREMENTS

- ☐
- MKTG 4850 - Professional Brand Strategy
- 
- ☐
- MKTG 4858 - Professional Marketing Strategy
- 
- ☐
- MKTG Option #2 \_\_\_\_\_

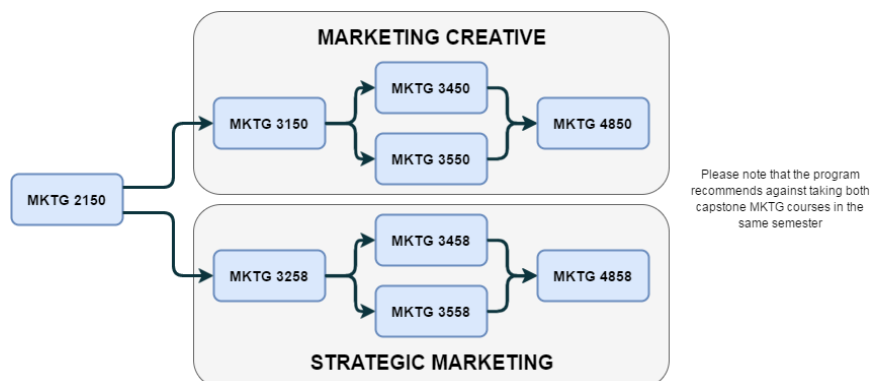
#### ELECTIVES

- ☐
- Elective #3 \_\_\_\_\_
- 
- ☐
- Elective #4 \_\_\_\_\_

Please note: Many courses have prerequisites. All students are responsible to ensure that they have the appropriate prerequisites before enrolling in their courses. Please refer to the Mount Royal University Calendar for prerequisite listings. Every effort is made to ensure this document is up-to-date, but in the event of a discrepancy between this degree checklist and the academic calendar, the academic calendar is deemed correct.



## Planning your Marketing Major coursework



The chart above illustrates the courses required to complete the major in Marketing taking into consideration course prerequisites.

### BBA Terminology

#### The BBA is made up of:

- **16 core** courses (that all BBA students must take)
- **10 major** courses (dependent on the major/concentration you choose)
- **10 General Education** courses (the breadth of your degree)
- **4 elective** courses (courses of your choice, but could include BBA minor or Honours coursework, exploratory coursework to help you choose your major, further coursework in your intended field, international exchange courses, and field school opportunities)

#### What are...

**Pre-requisites** - courses that must successfully be completed *PRIOR* to taking a higher-level course (i.e. ACCT 2121 is a pre-requisite for ACCT 3224).

**Co-requisites** - courses that can be taken concurrently with other coursework (i.e. LSCM 3403 is a pre or co-requisite for MGMT 5333).

**Recommended preparation** - where having prior coursework in the subject may prove beneficial to students, but is not required for higher-level courses.

### Advice from your Advisors

- Consider a balanced approach when picking your courses
  - \* Take core, major, general education and elective courses each semester.
  - \* Consider your personal strengths and weaknesses when picking courses to achieve a reasonable courseload and workload.
  - \* Keep in mind your commitments outside of the classroom (work, student clubs, volunteering, etc.) when determining your schedule of courses.
- Communicate any difficulties that you are having with your professor - the earlier you identify any issues, the earlier you can address them!
- If you aren't sure what to major in, use your electives to explore areas of interest - the earlier you do this, the earlier you can declare your major and plan the rest of your degree.
- The majority of core BBA courses are offered in the Fall, Winter and Spring semesters - but major specific courses may only be offered once per year or only in the Fall and Winter. Consult with your Advisor if you have questions.

## Outside the Classroom - Things to Consider

### FIRST YEAR



Courses include common first-year introductory business courses and General Education courses

- Explore major/minor/concentration options
- Apply for Co-operative Education
- Attend Career Services workshops
- Attend Student Learning Services workshops
- Take advantage of a free MRU Recreation membership
- Attend Majors/Minors Fair

### SECOND YEAR



Coursework expands on foundation business courses and introduces students to specific areas of specialization in the BBA.

- Declare a major/minor/concentration
- Explore BBA Honours program
- Join Bissett and SAMRU clubs
- Meet with your Academic Advisor
- Use mruGradU8 to stay on track
- Sign up for the Student Job Board to secure relevant summer work experience
- Visit the Slate Innovation Lab and the Trico Changemakers Studio

### THIRD YEAR



Courses focus on specific major/minor/concentration requirements and electives

- Explore volunteer opportunities
- Go to workshops, panel discussions and conferences
- Explore mentorship opportunities
- Explore international exchange, field school and summer exchange opportunities
- Apply for BBA Honours program
- Check in with your Academic Advisor to make sure you're on track

### FOURTH YEAR



Courses include capstone business and major specific requirements, requiring students to apply the knowledge they've gained at MRU.

- Apply to graduate
- Explore graduate degree and post-graduate opportunities
- Research options for post-graduate designations and continuing education
- Request a critique of your resume with Career Services via email
- Consider various research opportunities, including taking a directed readings course