TYPICAL BBA COURSE SELECTION ORDER
MARKETING MAJOR

This information is provided to act as a guide for your course selection throughout your degree, and takes into account course levelling and prerequisites. Your order of courses is ultimately determined by prerequisites and course scheduling, and you don’t have to follow this exact timeline.

YEAR 1 (Common for ALL majors)

☐ ACCT 2121 - Financial Accounting Concepts
☐ ECON 1101 - Principles of Microeconomics
☐ ECON 1103 - Principles of Macroeconomics
☐ One (1) of: ENTR 2301 - Innovation and the Entrepreneurial Practice, MGMT 2130 - Management Principles and Practices, or SINV 2201 - Introduction to Social Innovation
☐ ACCT 2224 - Management Accounting I
☐ INBU 3301 - Global Business Environment
☐ MGMT 3210 - Business Communication Theory & Practice
☐ MGMT 3230 - Business Law
☐ FNCE 3227 - Introduction to Finance
☐ LSCM 3403 - Operations Management
☐ MGMT 3276 - Organizational Behaviour

YEARS 2 and 3

CORE REQUIREMENTS
☐ ACCT 3224 - Management Accounting I
☐ INBU 3301 - Global Business Environment
☐ MGMT 3210 - Business Communication Theory & Practice
☐ MGMT 3230 - Business Law
☐ FNCE 3227 - Introduction to Finance
☐ LSCM 3403 - Operations Management
☐ MGMT 3276 - Organizational Behaviour

MAJOR REQUIREMENTS
☐ MKTG 3150 - The Science of Persuasion
☐ MKTG 3258 - Evidence-Based Marketing
☐ MKTG 3450 - Marketing Design Literacy
☐ MKTG 3458 - Managing Marketing Relationships
☐ MKTG 3550 - Creating Brand Intelligence
☐ MKTG 3558 - Navigating Marketing Trends
☐ MKTG Option #1
*List of approved MKTG Options on reverse

GENERAL EDUCATION REQUIREMENTS
☐ Remaining Foundation GNED course
☐ GNED Tier 2, Cluster 1
☐ GNED Tier 2
☐ Must select from two of Clusters 2, 3 or 4
☐ GNED Tier 2

ELECTIVES
☐ Elective #1
☐ Elective #2

YEAR 4

CORE REQUIREMENTS
☐ ENTR 4433 - Business Plan Development
☐ MGMT 5333 - Strategic Management

GENERAL EDUCATION REQUIREMENTS
☐ GNED Tier 3
☐ GNED Tier 3
☐ GNED Tier 3
☐ Must select from a minimum of two Clusters

MAJOR REQUIREMENTS
☐ MKTG 4850 - Professional Brand Studio
☐ MKTG 4858 - Marketing-Driven Strategy
☐ MKTG Option #2

ELECTIVES
☐ Elective #3
☐ Elective #4

Please note: Many courses have prerequisites. All students are responsible to ensure that they have the appropriate prerequisites before enrolling in their courses. Please refer to the Mount Royal University Calendar for prerequisite listings. Every effort is made to ensure this document is up-to-date, but in the event of a discrepancy between this degree checklist and the academic calendar, the academic calendar is deemed correct.
Planning your Marketing Major coursework

The chart above illustrates the courses required to complete the major in Marketing, taking into consideration course prerequisites.

MKTG Options include any two of: COMM 1841, ENTR 3302, INBU 3302, MGMT 2275, MKTG 2299/3399, MKTG 4150, SINV 3303, SINV 4402, SPCH 2001

BBA Terminology

The BBA is made up of:

- **16 core** courses (that all BBA students must take)
- **10 major** courses (dependent on the major/concentration you choose)
- **10 General Education** courses (the breadth of your degree)
- **4 elective** courses (courses of your choice, but could include BBA Honours coursework, exploratory coursework to help you choose your major, further coursework in your intended field, international exchange courses, and field trip opportunities)

What are...

**Pre-requisites** - courses that must successfully be completed PRIOR to taking a higher-level course (i.e. ACCT 2121 is a pre-requisite for ACCT 3224).

**Co-requisites** - courses that can be taken concurrently with other coursework (i.e. LSCM 3403 is a pre or co-requisite for MGMT 5333).

**Recommended preparation** - where having prior coursework in the subject may prove beneficial to students, but is not required for higher-level courses.

Advice from your Advisors

- Consider a balanced approach when picking your courses
  * Take core, major, general education and elective courses each semester.
  * Consider your personal strengths and weaknesses when picking courses to achieve a reasonable course load and workload.
  * Keep in mind your commitments outside of the classroom (work, student clubs, volunteering, etc.) when determining your schedule of courses.

- Communicate any difficulties that you are having with your professor - the earlier you identify any issues, the earlier you can address them!

- If you aren’t sure what to major in, use your electives to explore areas of interest - the earlier you do this, the earlier you can declare your major and plan the rest of your degree.

- The majority of core BBA courses are offered in the Fall, Winter and Spring semesters - but major specific courses may only be offered once per year or only in the Fall and Winter. Consult with your Advisor if you have questions.

Outside the Classroom - Things to Consider

<table>
<thead>
<tr>
<th>YEAR 1</th>
<th>YEAR 2 and 3</th>
<th>YEAR 4</th>
<th>THROUGHOUT YOUR DEGREE</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Explore major/concentration/minor options</strong></td>
<td><strong>Declare a major/concentration/minor</strong></td>
<td><strong>Apply to graduate</strong></td>
<td><strong>Join Bissett clubs</strong></td>
</tr>
<tr>
<td><strong>Apply for Co-operative Education</strong></td>
<td><strong>Explore the BBA Honours degree</strong></td>
<td><strong>Attend Career Services workshops and Career Fair</strong></td>
<td><strong>Volunteer</strong></td>
</tr>
<tr>
<td><strong>Attend Career Services and Student Learning Services workshops including PASS</strong></td>
<td><strong>Attend Career Services and Student Learning Services workshops</strong></td>
<td><strong>Explore graduate degree and post-graduate opportunities</strong></td>
<td><strong>Go to workshops, panel discussions and conferences</strong></td>
</tr>
<tr>
<td><strong>Use mruGradU8 to stay on track</strong></td>
<td><strong>Explore Co-operative Education and International exchange opportunities</strong></td>
<td><strong>Explore volunteer possibilities and check out on and off-campus events</strong></td>
<td><strong>Meet with your Academic Advisor</strong></td>
</tr>
<tr>
<td><strong>Attend Majors/Minors Fair</strong></td>
<td><strong>Explore volunteer possibilities and check out on and off-campus events</strong></td>
<td><strong>Make plans for life after MRU</strong></td>
<td><strong>Join Recreation</strong></td>
</tr>
</tbody>
</table>

Join groups on LinkedIn, and consider joining professional associations.

Counseling, Study Skills, Workshops, and other programs can be found on the Bissett School of Business website.